REVISED 09/13/19

Harley Langdale, Jr. College of Business Administration (LCOBA) 2018-2023 Five Year Strategic Plan

STRATEGIC GOALS

Strategic Goal #1: Recruit, retain, and graduate a successful, diverse student body

Progress/Status Options

- Suspended
- Planning/Development
- Implementation
- Completed; Continuing Responsibilities Assigned

No.	Objectives	Action Plans	Resources Required	Responsibility	Progress/Status
1	Utilize remediation tools and other techniques to improve retention and graduation rates.	 a. Determine whether actions have been taken at the Recruitment and Retention Committee and department levels. b. Create Career Strategies Center to assist students with identifying career opportunities. 	 Student Engagement Center \$205,000 Adjuncts - \$4,000 yearly Promotional Funding 	Recruitment and Retention Committee Department Heads Career Strategies Coordinator	a. Implementation b. Implementation
3	Grow undergraduate enrollment by 2% per year (credit hours and student enrollment) and graduate enrollment by 5% (credit hours and student enrollment) per year, contingent on faculty funding. Ensure that curriculum	a. Determine growth rates of graduate and undergraduate enrollment. b. Develop marketing materials. c. Consider hiring a GA to monitor and update social media as needed. d. Identify responsible party for maintaining Facebook accounts for LCOBA, Enactus, Center for Business and Economic Research, and Entrepreneurship. a. Revise curriculum as needed.	 Partnerships with local and surrounding high schools. Counselors to participate in LOCBA events - \$5000 Development Officer-VSU Capital Campaign to fund faculty upgrades. Creation of an app for HS and community college counselors \$6000 to create. Faculty 	RRC Executive Committee Department Heads	a. Completed; Continuing Responsibilities Assigned b. Completed; Continuing Responsibilities Assigned c. Suspended d. Completed; Continuing Responsibilities Assigned a. Completed; Continuing
3	content is appropriate for the degree programs and learning objectives, and align with LCOBA mission statement.	b. Consider new majors, minors, and certification.	Business Advisory Board	Advisory Boards	a. Completed, Continuing Responsibilities Assigned b. Completed; Continuing Responsibilities Assigned
4	Maintain and deploy a faculty sufficient to ensure quality outcomes across degree programs.	a. Identify funding source for incentivizing scholarship. b. Hire more faculty to handle the increase in student credit hours.	 L. Brown Visiting Scholar Award VSU Faculty Internationalized Fund Development Officer/Capital Campaign Dean/Associate Dean Hire new faculty (3) for logistics major - \$380,000/yearly. 	Academic Affairs Executive Committee	a. Completed; Continuing Responsibilities Assigned b. Suspended

5	Restructure instructional delivery, as necessary for all students, inclusive of non-traditional students, out-of-region students, special needs and atrisk students.	a. Increase offerings of online courses.	Utilize online/hybrid course development through VSU eLearning and VSU's faculty scholarship for course/curriculum redesign or development - \$40,000 first year, \$5,000 yearly	Department Heads	a. Implementation
6	Collaborate with high schools, junior colleges, Universities and other VSU Colleges to increase LCOBA exposure.	a. Create new marketing material to attract undergraduate students. b. Ask students and faculty to participate in Open Houses. c. Recruit high school students who meet Steele Scholarship requirements. d. Retain current students with LCOBA scholarships.	 Lunch and Learn events for local high school and Jr. college admin \$10,000 LCOBA Magazine - \$5000 Inclusion of high school principals and counselors in LCOBA events/open house. 	RRC	a. Implementation b. Completed: Continuing Responsibilities Assigned c. Implementation d. Completed: Continuing Responsibilities Assigned
7	Create an LCOBA Marketing Plan	a. Align LCOBA marketing strategy with new University strategy.	 VSU Creative Services VSU Print Shop Media Outlets Faculty and staff Advisory Boards 	Marketing Task Force	a. Planning/Development
8	Create financial strategies to obtain resources appropriate to, and sufficient for, achieving LCOBA's mission related to student success.	a. Coordinate with LCOBA development officer and University Advancement to seek new funding prospects. b. Develop relationships with local alums and donors through Society engagements and donor visits. Create a monthly LCOBA newsletter to share with local leadership to strengthen the connection to the Langdale College. c. Create strategic engagement with VSU alumni. LCOBA Director of Development will attend Alumni Association events.	 Development Officer- Capital Campaign Dean Department heads 	LCOBA Dean LCOBA Development Officer	a. Completed; Continuing Responsibilities Assigned b. Completed; Continuing Responsibilities Assigned c. Completed; Continuing Responsibilities Assigned
9	Expand the number and increase the total dollar amount of gifts raised for student scholarships.	a. Actively seek financial gifts by educating the business community leaders and advisory boards of the importance of their investment in LCOBA students.	 Development Officer Capital Campaign Career Strategies Coordinator Dean Department heads 	LCOBA Dean LCOBA Development Officer	a. Completed; Continuing Responsibilities Assigned

References:
AACSB Standards: 2, 3, 4, 5, 7, 8, 9, 10, 11, 12, 13, 14
VSU Strategic Plan: 1.2, 1.6
LCOBA Values, Vision

Strategic Goal #2: Provide an environment of professional development and support

No.	Objectives	Action Plans	Resources Required	Responsibility	Progress/Status
1	Ensure that a well-documented and well-communicated process exists to manage and support faculty and staff over the progression of their careers.	a. Adapt Digital Measures to incorporate 2013 AACSB changes. b. Include a peer-review process in the new LCOBA Faculty Handbook. c. Assign the duty of training of administrative secretary to the executive secretary. This includes preparing reports & forms and other duties as needed.	Dean/Associate Dean Department heads Regular faculty/staff meetings	Associate LCOBA Dean Department Heads Executive Secretary	a. Completed; Continuing Responsibilities Assigned b. Completed; Continuing Responsibilities Assigned c. Completed; Continuing Responsibilities Assigned
2	Encourage faculty research, scholarship, and other academically creative activities. Mission: Practical Research	a. Clearly communicate the requirements for tenure, promotion, and pre & post tenure; and emphasize value of all forms of faculty scholarship with an emphasis on applied and learning-based research via the Faculty Handbook.	Steele Grant - \$150,000 Grant Select- State and Federal level	Department Heads	a. Implementation
3	Support faculty efforts to obtain external support for research and other academically creative activities.	a. Keep faculty members updated on grant opportunities available through OSPRA. Encourage LCOBA faculty to apply for Faculty Research Seed Grants. Contact LCOBA alumni and business leaders to obtain more funding sources.	Development Officer- Capital CampaignGrants.govGrant Select	LCOBA Dean Office of Sponsored Programs on Research Activities (OSPRA) LCOBA Development Officer	a. Completed; Continuing Responsibilities Assigned
4	Encourage faculty to present academic research at regional, national, and international conferences.	a. Encourage the use of the University faculty scholarship proposal application. b. Continue to provide faculty incentives for published professional and academic scholarship. c. Encourage participation in a peer-support system for faculty requiring research assistance. d. Encourage faculty participation in professional engagement activities by providing financial support and integrating these activities into the faculty annual review.	Utilize VSU's Faculty Internationalization Fund Utilize VSU's Faculty Research Seed Grants` Senior Grants Specialist K. Morris Grants.gov	Executive Committee	a. Completed; Continuing Responsibilities Assigned b. Implementation c. Completed; Continuing Responsibilities Assigned d. Completed; Continuing Responsibilities Assigned

5	Create gift opportunities for donors to allow for investment in human capital of our faculty.	a. Make education on the importance funding for LCOBA a focus through the monthly newsletter, soon to be magazine, regular donor meetings and stewardship of seasoned donors, tours of HSBA allowing us to tell our story, and discovery meetings with new donors.	 LCOBA Business Adv. Bd. Accounting Adv. Bd. FTC Adv. Bd. Student Business Adv. Bd. Development Officer Capital Campaign 	LCOBA Dean LCOBA Development Officer	a. Completed; Continuing Responsibilities Assigned
6	Strive for increased faculty/staff participation in VSU's capital campaign.	a. Educate faculty and staff about the importance of their gifts and participation.	Roy CopelandDevelopment OfficerUniversity Advancement	LCOBA Development Director LCOBA Capital Campaign Manager	a. Implementation

References:
AACSB Standards: 2, 3, 6, 10, 12, 13, 15
LCOBA Vision and Values

Strategic Goal #3: Engage the local, regional, and global communities

No.	Objectives	Action Plans	Resources Required	Responsibility	Progress/Status
1	Increase international experiences of LCOBA students and faculty. Mission: Global Engagement	 a. Provide funding for study abroad program directors and for scholarships for students who engage in study abroad programs. b. Continue to develop the existing global engagement partnerships in Germany, Italy, and Hong Kong. Explore the opportunity to partner with a university in Croatia. 	 Financial Aid, US Study Abroad Scholarship Grants, and LCOBA Steele Grant - \$36,000/yearly Dev. Officer- Capital Campaign 	LCOBA Dean Study Abroad Committee Internationalization Committee	a. Completed; Continuing Responsibilities Assigned b. Completed; Continuing Responsibilities Assigned
2	Expand opportunities for LCOBA students to participate in internship programs with local and regional businesses. Mission: Experiential Learning	a. Utilize the Career Counselor and Career Strategies Coordinator on North Campus to continue expanding opportunities for students to participate in internship programs and other experiential learning opportunities. b. Create partnerships between LCOBA and local and regional businesses in order to provide exposure to the college and its students.	 Dev. Officer Career Strategies Coordinator Business Leaders Valdosta/Lowndes Co. Development Authority 	Advisory Boards Career Strategies Coordinator	a. Completed; Continuing Responsibilities Assigned b. Completed; Continuing Responsibilities Assigned
3	Identify opportunities for business leaders to have a presence on campus and interact with faculty, staff, and students.	a. Invite business leaders as guest speakers to address students and local community members. b. Invite business leaders on a regular basis to student organization (e.g., IMA and IHI) functions. c. Form Advisory Boards: BSAC, BAB, FTC Board, ACCT Board, IHI Board, and new logistics board. Explore opportunity to create an advisory board to support the career strategies center and professional and personal development of our students. Use advisory boards to provide opportunities for business leaders to address students and faculty.	 Development Officer Business Leaders Career Strategies Coordinator Student Engagement Center Advisory boards Department heads 	Executive Committee LCOBA Development Officer	a. Completed; Continuing Responsibilities Assigned b. Completed; Continuing Responsibilities Assigned c. Implementation

No.	Objectives	Action Plans	Resources Required	Responsibility	Progress/Status
4	Encourage faculty engagement with businesses and the community. Mission: Global Engagement	a. Make faculty engagement with local, regional, and global business leaders and communities an ongoing factor in annual evaluations and promotion and tenure decisions.	TimeFaculty and staff	Executive Committee	a. Implementation
5	Encourage student engagement with businesses and the community. Mission: Global Engagement and Experiential Learning	a. Provide outreach opportunities to local, regional, and global industries e.g., career/internship fair, IHI shadow SGMC executives and secure donations of supplies and services, and the IMA will engage in community service which will feature interactions with leaders from Fortune 500 companies. b. Provide local, regional, and statewide outreach and experiential learning opportunities for our students (e.g., community service projects; internships with local businesses and organizations; shadowing programs with local professionals; speaking at local high schools; local business leaders invited to speak at organizations' meetings; attendance at area networking events; tours of area plants; and attendance at regional conferences).	 Career Strategies Coordinator Event coordination- \$5000 12-15 seat van for business tours- \$40,000 	BSAC Student Organizations	a. Completed; Continuing Responsibilities Assigned b. Completed; Continuing Responsibilities Assigned

References:

AACSB Standards: 10. 13, 15 VSU Strategic Plan: 2.3, 3.2.4, 3.3 LCOBA Vision and Values

Strategic Goal #4: Pursue continuous improvement of the Langdale College

No.	Objectives	Action Plans	Resources Required	Responsibility	Progress/Status
1	Structure LCOBA to	a. Develop and implement adopt a new	• Time	Executive Committee	a. Suspended
	ensure proper oversight,	global assessment tool.	Faculty and staff	AOL Committee	
	accountability, and	b. Revise AOL goals.			b. Implementation
	responsibility for	c. Periodically review, evaluate, and			
	continuing operations of	update LCOBA policies. By-Laws			c. Completed; Continuing
	human, financial,	committee will establish LCOBA by-			Responsibilities Assigned
	physical, and	laws that assign committee duties and			
	infrastructure resources.	taskforces.			
2	Evaluate the business	a. Rely on input from Advisory Boards	Faculty and staff	Advisory Boards	a. Completed; Continuing
	curriculum on an on-	and other external parties to help assess	Business Advisory Board	Executive Committee	Responsibilities Assigned
	going basis for potential	the need for added curriculum programs,	• SAP- \$25,000/ first year,	AOL Committee	
	changes in the business	such as a logistics and accounting minor,	\$15,000 continuing		b. Completed; Continuing
	education environment.	or changes to those programs, such as an	Senior core curriculum revisions		Responsibilities Assigned
		improvement in business writing.	- \$2,500 first year		
		b. Review competitor and peer	3		c. Completed; Continuing
		institutions for best practices			Responsibilities Assigned
		c. Revise curriculum to address			F
		employers' needs, such as adding an			
		"international select" component to the			
		curriculum to address the need for global			
		awareness and including SAP through			
		the curriculum.			

3	Maintain AACSB	a. Monitor any changes in AACSB	• Time	LCOBA Dean	a. Completed; Continuing
	accreditation.	guidelines and their impact on LCOBA	Faculty and staff	Executive Committee	Responsibilities Assigned
		policies. The Dean and Associate Dean		AOL Committees	
		will continue as AACSB CIR team			b. Completed; Continuing
		member and attend AACSB Dean's			Responsibilities Assigned
		Meeting and International Conference.			
		b. Committee chairs and department			c. Completed; Continuing
		heads will participate in AACSB			Responsibilities Assigned
		seminars.			
		c. Assess the need for changes to the			d. Completed; Continuing
		college mission and policies based on			Responsibilities Assigned
		AACSB standards.			
		d. Strategic Planning Committee will			
		meet annually to review progress and			
		reports to the faculty. The Mission			
		Review Taskforce and the Faculty			
		Handbook Taskforce will meet every			
		five years to review the mission and			
		LCOBA procedures and guidelines.			
4	Articulate a clear and	a. Revise mission statement and use the	Time	Executive Committee	a. Planning/Development
	distinctive mission for	mission's pillars (experiential learning,			
	LCOBA.	practical research, and global			
		engagement) to develop the strategic			
		plan and all LCOBA activities.			
5	Conduct periodic reviews	a. Review annually the University's	Time in conducting faculty/	Executive Committee	a. Completed: Continuing
	to align LCOBA mission	strategic plan, mission and faculty	staff meetings for review and	Faculty Handbook	Responsibilities Assigned
	statement, strategic plan,	handbook for any changes and modify	discussion	Committee	
	and faculty handbook	LCOBA documents as needed.	VSU Creative Services	Strategic Plan	
	with those of the		VSU Print Shop	Committee	
	University.			T	
6	Engage LCOBA	a. Assign task force to adjust LCOBA	• Time	Executive Committee	a. Completed: Continuing
	stakeholders when	strategic plan, mission and faculty			Responsibilities Assigned
	developing policy	handbook as needed.			
	changes.				

References:

AACSB Standards: 1, 3, 4, 5, 6, 8, 9, 11, 13, 14, 15 LCOBA Mission, Vision, Values