

INTRO TO GOVERNMENT CONTRACTING

Valdosta State
University
Small Business
Development Center
Thaxton Hall
Room 100
Valdosta, GA 31698
(229) 245-3738

*“Expertise
For
Entrepreneurs”*

*A Member
of the Georgia
SBDC Network*

“Funded in part through a co-operative agreement with the U.S. Small Business Administration and the University of Georgia.”

Visit our Web Site at
www.valdosta.edu/sbdc

VSU SBDC
Ph#: (229) 245-3738
Fax#: (229) 245-3741
rvware@valdosta.edu



Free Seminar

This course is for beginners who are thinking about or are doing business with state or local governments.

- Learn basic principles of doing business with local, state and federal government
- 7 phases of government procurement
- Government registrations
- Conduct market research
- Introduction to FAR(Federal Acquisition Regulations) FASA(Federal Streamling Act)
- Understanding Ads
- Finding Internet Marketing Opportunities
- Locating Subcontracting Opportunities and Much More!

DATE: Thursday, November 12, 2009

TIME: 9:00am-12:00pm

PLACE: Valdosta City Hall Annex

Registration must be received by noon on Wednesday.

For more information, please call (229) 245-3738.

All programs of the Georgia SBDC Network are open to the public on a nondiscriminatory basis. Reasonable arrangements for persons with disabilities will be made, if requested two weeks in advance, by calling Monica Page at (229) 245-3738.