



Lower Costs for Higher Ed

Revision Date: 1/10/2008

ARMSTRONG RELOCATION UNITED VAN LINES

CONTRACT SUMMARY

E&I CONTRACT #CNR-01058

EFFECTIVE DATES: 02/01/05 – 01/31/2010

CONTRACT NAME: Moving and Relocation Services

Armstrong Relocation

- Moving and Relocation Services (Domestic & International) Includes Packing, Loading, Transportation, Delivery and Unpacking of Interstate Household Goods, Autos, Labs, Offices, Library, Dormitories and Equipment

Primacy Relocation

- Primacy Relocation Services include Cash Reimbursement, Home Marketing, Home Sales, Mortgage and Temporary Living Assistance, Budget Forecasting and Benefit Benchmarking

CONTRACT TYPE: [X] Competitive Solicitation [] Negotiated

INFORMATION, PRICING & ORDER PLACEMENT:

SUPPLIER: Armstrong Relocation/ United Van Lines 3927 Winchester Road Memphis, TN 38118

FEDERAL I.D. NO.: 62-0581853

TELEPHONE NO.: 800-288-7396 – 901-367-3058

FAX NO.: 901-367-3090

WEBSITE: www.armstrongrelocation.com

PLACE ORDERS WITH: United Van Lines – Armstrong Relocation & Primacy Relocation Todd Peterson or Rob Hurt @866-265-7040

INVOICING BY: Armstrong Relocation

Note: When speaking to the supplier please identify yourself as an E&I Member.



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PAYMENT TERMS AND CONDITIONS:

Payment Terms: Net 30 Days
 Cash Terms: None
 CREDIT CARDS: Yes No
 MasterCard Visa
 American Express Discover

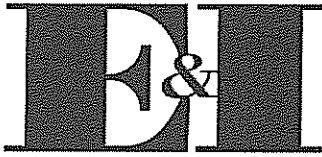
DELIVERY TERMS: N/A

PRICES/DISCOUNTS:

Type of Service	Description of Service	Discount
Household Goods	Covers the transportation of household goods (personal effects and property) between points in the United States. Covers the pricing of cartons, packing, transportation, loading, unloading. Pricing based on 400n Tariff	65%
Valuation Coverage	Full Replacement Value Coverage with NO DEDUCTIBLE is based on \$5.00 x weight of the shipment up to \$100,000 at NO COST	No charge
Additional Valuation Coverage	Additional Valuation Coverage may be purchased at \$.40 per \$100	
Automobiles	Covers the transportation of automobiles within the United States - Interstate.	0%
Storage in Transit	Covers the storage of the household goods, warehouse handling and cartage to and from the warehouse. Pricing based on 400n Tariff	50%

Moving Supplies - Description	Cost
Boxes - used for packing contents of house	Tariff rates less 65%
Moving pads used to wrap and protect furniture.	no charge
Two 4-wheel dollies with 900-lb. capacity	no charge
May-star satellite-based vehicle location & communication system	no charge
Logistics straps are 16 feet in length w/3,500-lb. tensile strength	no charge
New 16-foot computer straps with three series E fittings and 6,500-lb. Tensile strength, allow for strapping to within 8 inches.	no charge
Minimum of 200 -- 72-inch by 80-inch padded blankets	no charge
Twelve, 4 foot by 8 foot and 3/4-inch thick sheets of plywood and 18 Cargo bars to support plywood sheets.	no charge
Walk boards	no charge
Pallet-Jack	no charge
3rd Party Services - Any service not provided by Carrier, (i.e. gas dryer hook-up, disassembly of wood swing-set, most crating.)	actual charge by 3 rd party provider, not discountable

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Other Services	Description	E&I Member Cost
Climate Van	An insulated unit equipped with air-ride suspension and self-contained power supply providing refrigeration, heat, and humidity control	\$0.90/mile 10,500 lb. minimum
Detention	Charges for Waiting Time, when not the fault of the Carrier, to load/unload	\$40.00/hour
Extra Labor	If Shipper requires labor in addition to driver & 1, hourly rate per man	\$27.00/hour/man
Extra Stops	Any extra pickups or deliveries, between origin and destination	\$55.00/stop
Import/Export	One-time border fee for shipments going to or from Canada	\$3.70/cwt.
Layover	If Shipper requires driver to stay overnight for loading or unloading	\$300.00/day
Metro Area	Fee for load or unload in designated metropolitan area, e.g. NYC, DC	\$150.00/flat
Shuttle/Aux	If load/unload point not accessible by tractor-trailer, short truck must shuttle shipment between load/unload point, and tractor-trailer.	\$47.00/hour/vehicle & \$27.00/hour/man
Team/co-driver	If Shipper requires a double-operator team, due to less than normal transit, for shipment to load and deliver on-time; expedite.	\$0.70/mile

MINIMUM ORDER: 2,100 Lbs.

E&I PRIMARY SUPPLIER REPRESENTATIVE(S): Todd Peterson

RETURN POLICY: N/A

CLAIMS: All Claims for Damaged Goods or Short Shipments **MUST** be received in writing within 9 months.

WARRANTY: N/A

SERVICE LITERATURE: Contact Armstrong

CONTRACT ADMINISTRATOR: Mary Sue Goldwater, Director Contracts, Central Region
(254)-729-5957 mgoldwater@eandi.org

For product specific information: Gary Kammerman Director of General Products
(800) 283-2634 ext. 315 gkammerman@eandi.org

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